



PIPS Intern Advertisement – Swift Analytical Ltd

Background

Swift Analytical is a family owned, York based distribution company providing cutting edge solutions for scientists in the biotech and life science sectors. Our exciting product portfolio centred around bioprinting, tissue engineering, 3D cell culture and characterisation and regenerative medicine. Our customers range from start ups, blue chip and academic institutions mainly in the UK.

We have an opportunity for at least one PIPS internship starting immediately to support our sales team with a range of frontline sales support activities including customer demonstrations, webinar presentations and brand building.

Your profile

You have excellent presentation skills, can think quickly on your feet, are customer focused, are willing to 'jump in at the deep end' and are not phased by juggling a range of priorities on a daily basis.

Remote training will be given on all key products to ensure you have the skills to confidently present our products to potential sales customers

Qualifications

Essential:

- The ideal candidate will have a minimum BSc in biology or related topics
- Microsoft Office skills, in particular Excel, PowerPoint

Optional:

- Working knowledge of social media platforms

This is an excellent opportunity for someone with entrepreneurial flair looking to work in the lucrative field of international sales and marketing of laboratory equipment

Location

- Due to the ongoing pandemic there is significant flexibility for this role. You will be able to work from home or department and therefore must have access to a PC or laptop
- Occasional days will be spent with Swift Analytical staff either at their headquarters in the Catalyst and at customer sites within the UK

Skills developed

- Marketing, sales, presentation skills



- Entrepreneurship
- Networking
- Commercial copywriting
- Technical material for commercial use
- Resilience

For more information, please contact:

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